

HANIEL GROUP INDICATORS

SUMMARY OF THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS

EUR million	1st half-year 2017	1st half-year 2018	Change
Revenue	2,053	2,403	+17%
Operating profit (EBITA)	135	157	+16%
Profit before taxes	105	-811	<-100%
Profit after taxes	71	-842	<-100%
Haniel cash flow	267	311	+16%

DIVISIONS

BEKAERTDESLEE



100%
EQUITY INTEREST

BekaertDeslee is a globally leading specialist for the development and manufacturing of woven and knitted mattress textiles and ready-made mattress covers.
www.bekaertdeslee.com

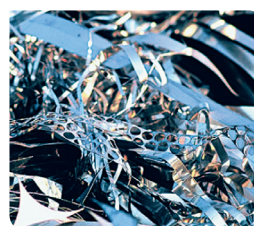
CWS-BOCO



82.19%
EQUITY INTEREST

CWS-boco ranks among the leading international service providers of professional rental solutions for wash-room hygiene products and dust control mats as well as workwear and protective clothing.
www.cws-boco.com

ELG



100%
EQUITY INTEREST

ELG is a global leader in the trading, processing and recycling of raw materials for the stainless steel industry as well as high performance materials such as superalloys, titanium and carbon fibres
www.elg.de

OPTIMAR



100%¹
EQUITY INTEREST

Optimar is a global leader for automated fish handling systems for use on ships, on land and for fish farms.
www.optimar.no

¹ Management plans on an equity investment in 2018.

FRANZ HANIEL & CIE. GMBH

HANIEL OFF TO A GOOD START IN TERMS OF OPERATING PROFIT; IMPAIRMENT LOSSES ON FINANCIAL INVESTMENTS REDUCE EARNINGS

- Strong **revenue growth**
- Haniel Group **operating profit up 16 per cent**
- Integration within **CWS-boco, ROVEMA** and **Optimar** making good progress
- Impairment losses on **financial investments** in **CECONOMY AG** and **METRO AG** significantly reduce profit before and after taxes
- Investment-grade rating also from **Moody's**
- Still more than **EUR 800 million** available for **portfolio expansion**
- On 24 August 2018, Haniel signed an agreement with EPGC to **sell up to 22.5%** of the ordinary shares in **METRO AG**

FINANCIAL INVESTMENTS

ROVEMA



100%
EQUITY INTEREST

ROVEMA is a global leader in the manufacturing of packaging machines and equipment for a wide variety of products and applications.
www.rovema.com/en

TAKKT



50.25%
EQUITY INTEREST

TAKKT bundles a portfolio of B2B direct marketing specialists for business equipment in Europe and North America in a single company.
www.takkt.com

CECONOMY



25.00%
EQUITY INTEREST

CECONOMY is Europe's leading platform for companies, concepts and brands in the sector of consumer electronics.
www.ceconomy.de/en

METRO



22.50%
EQUITY INTEREST

METRO is one of the leading international companies in the wholesale and food service sector.
www.metroag.de/en